



Board of County Commissioners - Staff Report

Meeting Date: January 16, 2018
Submitting Dept: Jackson Hole Fire/EMS

Presenter: Battalion Chief Matt Redwine
Subject: Auto Extrication Tools

Statement / Purpose:

For the purchase of battery powered hydraulic extrication tools (jaws of life) for Station 6.

Background / Description (Pros & Cons): A six-year capital improvement plan to replace older extrication equipment with newer battery powered tools was vetted and delayed allowing for industry to fine tune equipment.

Jackson Hole Fire/EMS invited three vendors to demonstrate a relative new technology in 2015 to upgrade extrication equipment throughout Teton County. A long-standing rapport with Hurst brand extrication tools, usability and cost were main contributing factors in selecting these tools. Continuity throughout Teton County serves our mission well and for three continuous years we have purchased these same products. In December of 2017 a cost comparison was made with competing vendors to ensure price points were similar.

Using the same brand and technology throughout the County is pivotal for training and familiarity. Hurst battery powered tools have been placed in three stations with a combination of funding sources outlined below.

Jackson Hole Fire/EMS has to date replaced the tools at:

- Station 2 in Wilson (Guardians of the Pass) with private donor monies totaling \$29,000.00
- Station 1 in Jackson (Pride of the County) with CIP funding from TC totaling \$29,547.00.
- Station 3 in Hoback (The Nation Station) in Cooperation with Hoback Fire Association (HFA) totaling \$21,562.00. HFA contributed \$11,562.00 towards this project in spring of 2017.

Stakeholder Analysis & Involvement:

Jackson Fire/EMS staff were provided the opportunity to test & train with both types of auto extrication tools on actual vehicles. Staff looked at modern vehicle construction and were taught new techniques required to quickly extricate patients regardless of tools being used. Enhanced crumple zones, reinforced door and cab features, hard points, soft points, air bags and alloy steel that cannot be cut are some of the major focus points.

Surrounding fire districts are also using this same brand and are very happy with the performance of the Hurst tools. The battery powered tools are faster and lighter weight, they also are not tethered and can be passed back and forth from one side of a vehicle to the other with greater ease.

Fiscal Impact:

\$40,000.00 has been approved for this item in the FY17/18 CIP. The bid is under budget at \$39,688.00. With Hoback Fire Association cooperation in the spring of 2017, this moves Jackson Fire/EMS one station closer to complete changeover to modern extrication tools needed to provide excellence in all corners of our valley.

Staff Impact:

Several positive aspects. Jackson Hole Fire/EMS Moran fire station can take advantage of the older tools as an upgrade. Lighter, faster and stronger tools at Station 6 on Teton Village Rd. make auto extrication quicker for patient care and delivery to hospital for definitive care.



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Legal Review: Keith Gingery

Staff Input / Recommendation:

Staff recommends purchasing Hurst battery powered tools. These tools will be a long term and permanent fixture for Jackson Fire/EMS, the tools come with a ten-year warranty and should have a fifteen-year lifetime.

Attachments:

Quote from Vendor

Attached is contract with Curtis Tool for the purchase of four battery powered Hurst extrication tools. Specifically, a Cutter, Spreader ,2 Rams and batteries with chargers in the amount of \$39,688.00

Suggested Motion:

I move to approve the purchase of Hurst extrication tools from Curtis Tools in the amount of \$39,688.00

Ph: 801-486-7285
 TF: 800-426-0509
 Fax: 801-487-1278
slcsales@lncurtis.com
 DUNS#: 00-922-4163



Intermountain Division
 1195 South 300 West
 Salt Lake City, UT 84101
www.LNCURTIS.com
 Quotation No. 75931

Quotation

CUSTOMER:

Jackson Hole Fire EMS
 P.O. Box 901
 Jackson WY 83001

SHIP TO:

Jackson Hole Fire EMS
 40 East Pearl Street
 Jackson WY 83001

QUOTATION NO.	ISSUED DATE	EXPIRATION DATE
75931	1/1/2018	3/31/2018

SALESPERSON	CUSTOMER SERVICE REP
Mark Cowen mcowen@lncurtis.com 406-320-1023	Cody J Salvesen csalvesen@lncurtis.com 385-259-7208

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
	BC Matt Redwine	C30907	Net 30	FR

F.O.B.	SHIP VIA	REQ. DELIVERY DATE
DEST	Best Way	

NOTES & DISCLAIMERS

THANK YOU FOR THIS OPPORTUNITY TO QUOTE. WE ARE PLEASED TO OFFER REQUESTED ITEMS AS FOLLOWS. IF YOU HAVE ANY QUESTIONS, NEED ADDITIONAL INFORMATION, OR WOULD LIKE TO PLACE AN ORDER, PLEASE CONTACT YOUR SALESPERSON OR CUSTOMER SERVICE REP AS NOTED ABOVE.

TRANSPORTATION IS INCLUDED IN BELOW PRICING.

DELIVERY TIME IS APPROXIMATELY (10) TEN to (12) TWELVE WEEKS

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	EA	2720850001 HURST	HURST - S700E2 EDRAULIC 2 CUTTER ONLY (DOES NOT INCLUDE BATTERY'S OR BATTERY CHARGER)	\$8,999.00	\$8,999.00
2	1	EA	271555000-1 HURST	HURST - SP555E2 SPREADER ONLY (DOES NOT INCLUDE BATTERY'S OR BATTERY CHARGER)	\$10,250.00	\$10,250.00
3	2	EA	2740850001 HURST	HURST - R421E2 EDRAULIC RAM ONLY (DOES NOT INCLUDE BATTERY'S OR BATTERY CHARGER)	\$6,685.00	\$13,370.00
4	8	EA	272085410 HURST	HURST - EXL EXTENDED LIFE BATTERY- FOR EDRAULIC TOOLS (2 BATTERY'S PER TOOL)	\$590.00	\$4,720.00
5	1	EA	272080910 HURST	HURST - EDRAULIC 12volt DC (4) four BANK TRUCK CHARGER	\$1,650.00	\$1,650.00
6	1	EA	272085412 HURST	HURST - 110volt POWER SUPPLY ADAPTER PLUG FOR EDRAULIC 2 TOOLS	\$699.00	\$699.00

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DUNS NUMBER: 009224163
SIC CODE: 5099
FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 3/31/2018. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Subtotal	\$39,688.00
Tax Total	\$0.00
Transportation	\$0.00
Total	\$39,688.00